

# End of an era,

KITSON Property is an independent, family owned and managed real estate firm, specialising in sales, residential property, commercial property, rural sales and project marketing.

Steve and Rebecca Kitson's combined property knowledge and training expertise has given them a solid foundation to build a successful real estate business that will enjoy continual growth.

They offer a new breed of real estate agency which combines discipline and focus with family values and personalised service.

The experienced team at Kitson Property enjoy what they do.

Their team of dedicated professionals each bring their individual talents and unique skills with a commitment to integrity, high standards and results.

They pride themselves on teamwork and shared values, striving to give their clients the level of service and respect they would expect to receive themselves.

Once you enlist the services of Kitson Property, their sales program begins immediately.

This program has been developed by Steve and Rebecca Kitson based on their combined years of sales experience and training.

The Kitson Property team will perpetually assess and evolve this framework as new knowledge is gained and markets change.

Their service is underpinned by a solid core ethic of diligence and accountability.

Steve and Rebecca are committed to training.

Like elite athletes, their agents will maintain peak performance through coaching and continuous training.

Kitson Property will provide structured training sessions to continually update and improve the skills of their team to standards above and beyond industry requirements.

Importantly, the Kitsons know that their substantial and ongoing investment in training will provide their clients with the success and positive experience that they deserve.



Kitson Property husband and wife team Steve and Rebecca Kitson, have gained extensive and up to date industry knowledge through their years of experience training some of the nation's finest business owners and sales people.

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**Wishing Steve & Rebecca all the best in their New Venture**

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ABOVE LEFT: Kitson Property's Property Manager Chelsea Bucknall.

ABOVE: Senior Property Manager Jennifer Heffernan has a wealth of experience.

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*Wishing Steve & Rebecca all the best in their New Venture.*

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# start of a new



## Friendly rivals now on the same team

THROUGHOUT the '80s and '90s Steve Kitson and Kerry Flinn were keen rivals in the Wagga real estate business, although they were good mates when it came to social occasions.

Now the rivals are allies – Steve and son Aaron have purchased the business from Kerry and re-branded Kerry's former RE/MAX Wagga premises on Baylis St as Kitson Property. And while Kerry is stepping back from the Owner/Broker role, he's staying on as the new venture's senior sales consultant.

Kerry was the Wagga RE/MAX franchisee for the past eight years but he has been selling real estate in the city for the past 32 years, which gives him a wealth of experience and knowledge in a competitive market place.

"I'd like to thank the people of Wagga for the past 32 years, and I am very excited and looking forward to my next phase of doing what I do best – listing and selling Real Estate," Kerry said.

"I have proudly been able to help people with their real estate needs and I look forward to continuing to do so in my new role working for Steve as part of the Kitson Property team."

Kerry founded Town and Country Real Estate in 1990, which he amalgamated with PRD in 1997, where he worked as co-owner and sales manager until he sold his half-share and opened his RE/MAX franchise in 2005.

Kerry has been a member of South Wagga Wagga Rotary for 10 years and this year he was awarded the club's Tom Emerson Award for Club Service.

He is a Life Member of Wagga Brothers and a Director of Country Hope for the past eight years.

Signs of the times ... former Owner/Broker of the RE/MAX Wagga franchise Kerry Flinn hands over his former Baylis St Wagga premises to Senior Principal Steve Kitson, of the city's newest real estate venture – Kitson Property



ABOVE: Kitson Property's Property Manager Simone Harper.



ABOVE RIGHT: Property Officer Maddison Smith.



**South Wagga Butchery**  
*Liam & the team would like to wish Steve & Rebecca all the best in their New Venture*

Unit 14/28 Murray Street  
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**RIVERINA DECOR**

Congratulations to Steve & Rebecca Kitson from Kitson Property. Wishing you the utmost success in your new business venture.

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Wishing Steve and Rebecca all the best in their New Venture

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